UniSA’s Leadership Development program is designed to boost middle managers’ performance to:

- be more effective managers/leaders,
- better manage staff to engage, align and empower,
- set and achieve operational goals,
- raise capability from an operational focus to a strategic perspective,
- develop essential skills and confidence necessary for effective leaders.

**Business keeps getting tougher and more competitive. Managers and leaders need to develop the capability to rise to the challenge.**

**Program modules and key topics**

**Thinking Strategically**
- The concept of strategy
- Understanding the operating environment and context
- Implementing strategy

**Contemporary Leadership Skills**
- Decision Making
- Emotional Intelligence
- Managing Up-Down-Across

**Managing and Engaging People**
- Understanding self: personal strengths and weaknesses
- Leading, coaching and empowering team members
- Personal development plan

**Facilitating Change**
- The principles of change management
- Implementing change
- Nurturing employee resilience

**Understanding Financial Reports**
- Budgets, Income and Expenses
- Financial performance measures
- Ratios and financial analysis

**Lean Transformation Skills**
- Lean principles and lean thinking
- Customer value, waste and value-adding
- Implementing lean

Benefits to participants

- Develop the ability to successfully perform in a management and leadership role,
- Make a positive input to the organisation’s performance and convert strategy into action,
- Receive a Certificate of Completion,
- A pathway to UniSA’s ‘Five Star MBA’ program and receive status in two MBA courses, subject to meeting entry requirements.

Assessment

Each module includes a variety of activities designed to develop different skills and capabilities, including:

- **Writing skills** - a 1500 word assignment with each module assists in developing business writing skills.
- **Presentation skills** - a formal presentation to the class on at least one topic during the program helps develop presentation skills and confidence.
- **Workplace project** - 3000 word assignment brings together elements of what participants have learnt in the program to address a real work-based issue or opportunity.

Program administration

**Enrolment:** Please complete the on-line registration form at unisa.edu.au/strategic/capability/enrol

**Venue:** UniSA Business School, City West Campus, Adelaide CBD

**Fees:** Early Bird pricing if booked before 26 September 2014: $5,500 per person or $5,950 per person after this date. No GST applicable. Group discount of 10% applies to bookings of 3 or more participants from the same organisation, and for UniSA alumni.

Our all-inclusive fee includes: study notes and materials, venue, catering and assessments.

**Exclusions:** Accommodation and travel expenses if required. Assistance with bookings is available.

**Cancellations:** Cancellation advice received 3 weeks prior to the course start date will receive a full refund. Cancellations within the 3 weeks have the option to provide a substitute participant or transfer the registration to the next course.

For course and registration enquiries please contact Sandra on 08 8302 0801 or email sandra.walker@unisa.edu.au